

# NETWORK FOR SECURE

Profit from the latest developments in Secure Communications and receive current information on industry relevant topics from more than 80 experts!

- Secure Communications Summit
- Focus Control Centre
- Secure Communications for the Energy Industry
- Topic-Specific Professional Forums
- PMRExpo Career Programme
- More than 230 Exhibitors

Meet approximately 4,300 Decision Makers and Experts from more than 50 Countries!

icati

27 to 29 November 2018 Koelnmesse | Germany | www.pmrexpo.com





# What to expect

This year we are pleased to welcome Herbert Reul, Interior Minister for North Rhine-Westphalia, again as the patron of the PMRExpo 2018!

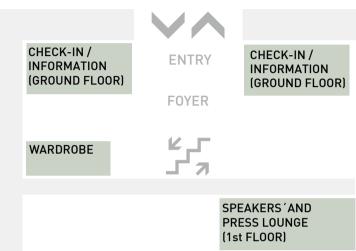


# Theory meets Application

The professional trade fair, in its 18<sup>th</sup> year in 2018, welcomes exhibitors and visitors from all around the world. National and international exhibitors present their products for Secure Communications.

In recent years, the rapidly growing PMRExpo has established itself as the industry meeting. The trade fair provides the perfect setting to identify new trends, exchange with experts, and to make and deepen lasting business contacts.

The trade fair visit is complemented by top-class speeches, which provide the opportunity to gather information and exchange about current developments and innovations.



### OFFENBACHSAAL Secure Communications Summit

With the Secure Communications Summit, we offer a new format with established elements and high quality presentations. With one ticket, you can participate in all summit presentations from Tuesday to Thursday and, of course, visit the exhibition. This ticket replaces the 2-Day-Ticket for the PMR Conference. For visitors especially interested in that, the third day with a focus on command and control centres will still be offered separately.

The summit offers manufacturers and end users the perfect platform for sharing information and experiences.

## **CONGRESS CENTRE EAST**

OFFENBACHSAAL (1st FLOOR)

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### OFFENBACHSAAL Secure Communications Summit – Focus Command and Control Centre

The third day of the summit continues to be focused on all relevant topics related to control and command centres. Top speakers of the industry provide an insight into all relevant aspects that operators of control and command centres of public safety organisations and professional mobile radio applications have to address.

### CONFERENCE LEVEL Secure Communications for the Energy Industry

Secure mobile communication has a prominent role for energy suppliers as a part of critical infrastructures in the recovery of electricity supply after a blackout. Considering the increasingly decentralized electricity generation through wind and solar power stations, Secure Communications playing an increasingly important role in the future in everyday business processes.

#### Trade Fair

This year more than 230 national and international exhibitors present themselves with their products and solutions from the areas of professional mobile radio, control and command centres and Secure Communications solutions.

The included car exhibition presents tried and tested mobile solutions.

#### Connecting Area – Restaurant - Boulevard

Nothing stands in the way of stimulating exchange with the Restaurant "Newton", the proven Boulevard, as well as the Connecting Area. The Connecting Area is a colourful variety of modern lounge and food court. Have an expert discussion, enjoy a specialty coffee or a snack from the food station and enjoy the view of the car exhibition.

#### Forum and Workshops

Use the chance to participate at our professional forums in the exhibition – free of extra charge! The focus of the presentations is as wide-spread as the industry itself. No matter what you are interested in, you can find the right topic here. Our experts will bring you up to speed.



# Meet experts and decision makers from these areas:

- Emergency services (BOS) (Police, Fire Departments, First Responders, THW etc.)
- Energy Suppliers
- Industrial Companies
- Transport, Public Transportation, Traffic and Logistics
- Supply and Disposal Companies
- Municipalities and Municipal Companies
- Specialist Trade
- Politics, Education, Science and Research

"In recent years, our employees have not attended a trade fair, either on behalf of manufacturers nor in their free time. By now we have realized the potential of the PMRExpo on both the European and global level. It is the perfect platform for us to introduce ourselves to a new customer base.

In 2018, we want to build new business relationships with PMR retailers from all over the world and present the fantastic products from our portfolio."

Andrew Wilson, CEO, Sopra Steria SE

## Trade Fair

# Secure your Booth at the leading European Trade Fair for Secure Communications!

Book your booth, deepen your existing business relationships, and make new connections – all without scatter losses!

- Position your company as a solution provider for the communications and control command centre industry.
- Extend your contact list through extensive networking
- Lead interesting expert discussions with your target audience
- Present your products and services to an international professional audience

Uwe Jakob, Managing Partner of the PMeV, would like to continue the successful road of the PMRExpo in the future: "The PMRExpo already is the leading European trade fair for Secure Communications - Traditionally, emergency service (BOS) (police, fire departments, first responders, etc.) are predominantly represented at the PMRExpo." Uwe Jakob states that the goal is to better address all end users of systems for security-critical communication in the future.

"The PMRExpo of the future will be a market place of ideas and solutions of end users, that would not or rather rarely meet outside of the PMRExpo. The end users have one thing in common: the need for Secure Communications. They can learn and profit of one another."

### Visitor service

Venue

Koelnmesse, Eingang Ost Hall 10.2 / Congress-Centrum Ost Deutz-Mülheimer Straße 35 50679 Cologne, Germany

### Trade fair opening hours

27 Nov 2018 28 Nov 2018 29 Nov 2018

The Most Mod

10:00 to 18:00 9:00 to 18:00 9:00 to 15:30



Order your tickets online at www.pmrexpo.de/en/tickets or with the registration form on the back.

Sponsoring and exhibitions

#### ···· Management



#### Vanessa Ledig Project Head P: +49 (0) 30 284 494-221 info@pmrexpo.de



Sebastian Schmücke Project Management P: +49 (0) 30 284 494-213 info@pmrexpo.de



Isabell Zöller Senior Sales Manager P +49 (0) 69 710 46 87-177 exhibition@pmrexpo.de

More than 90% of the exhibition

space are already bookedi

More information about the PMRExpo and a current list of all exhibiting companies and partner can be

found at **www.pmrexpo.com**. Visit us on our social media channels!

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(October 2018)
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# Programme | Tuesday, 27 November 2018

#### Secure Communications Summit | Offenbachsaal

#### 10:00

#### **Exhibition Opening and Greeting**

Herbert Reul, Minister of the Interior of North Rhine-Westphalia Moderation

**Nicole Krieger**, Host and Prinicpal of the Moderatorenschule Baden-Württemberg

#### 10:30

Security-Critical Communication – Yesterday, Today and Tomorrow Uwe Jakob, Managing Director, Federal Association for Professional Mobile Radio (PMeV)

#### 11:00

Panel Discussion: The future of Security-Critical Communication Axel Kukuk, Director Key Account Management, Head of Sales DACH, Motorola Solutions Germany GmbH Hauke Holm, Vice President R&D & Product Management, Hytera Mobilfunk GmbH Michael Wolf, Head of Sales DACH, Secure Land Communications, Airbus Defence and Space

#### 11:30

#### Satellite Telephones as a Fall-Back Level?

Albrecht Broemme, President Bundesanstalt Technisches Hilfswerk (THW)

#### 12:00

Lunch Break



#### 13:00

New Requirements for Communication in an Electricity Distribution Network Thomas Schäfer, Chairman of the Board, Stromnetz Berlin GmbH

#### 13:30

Communication in the Smart City: Between Logistics and Emergency Prof. Dr. Michael Schreckenberg, Dean, Department of Physics, University of Duisburg-Essen (UDE)

#### Professional Forums | Hall 10.2, Booth E40



11:00 to 12:30 DMR-Forum This forum will be held in English.

A presentation of the DMR Association

Installing a DMR Network – avoid the risks – Optimise – But first, listen well.

Many end users found the transition to the new digital mobile radios to be successful, but others were rather disappointed. Some say, the range is fantastic. Others say, it's just as good as analogue. Even others say that there are problems with disruptions. This presentation illuminates only a few of the problems and practical applications of a transition and how to protect against such problems.

Speakers: Tom Johnson, DMR Association Alessandro Guido, Leonardo S.p.A.

# 13:00 to 15:00 International BOS-Forum

This forum will be held in English.

Interactive debate: Is there a joint goal for European emergency services? Will there be an interoperable solution and an open market? Which role do dedicated broadband networks and commercial operators play?

Speakers inter alia: Tero Pesonen, TCCA

Harald Ludwig, Arico Technologies Barbara Held, Federal Agency for Digital Radio of Security Authorities and Organisations (BDBOS)

Hannu Aronsson, Portalify Goesta Kallner, LTE450 Technology Director, ICE Group Peter Wuethrich, Federal Office for Civil Protection (FOCP)

#### Secure Communications Summit | Offenbachsaal

#### 14:15

Live-Hacking: The world of hacking-tools and methods Nico Werner, Head of Cybersecurity, telent GmbH

#### 14:45

Secure Communications for Aiding Processes Relating to Train Operations at Deutschen Bahn

Dr. Bernhard Gschwendtner. Head of Telecommunications. DB Netz AG

#### 15.15

Blackout Secure Communications – The Analysis of a TETRA-Network! Dr. Andree Kang, President, Schnoor Industrieelektronik GmbH & Co. KG

15:45

**TETRA – Central Element for Communication Tasks in Public Transportation** Klaus Janke, CEO, INIT GmbH

16:15 -End of 1<sup>st</sup> Conference Day

#### **PMRExpo** Career 28 to 29 November 2018 in Cologne Hall 10.2 | Booth C37

# Invest In Your Future<sup>1</sup>

### The platform PMRExpo Career -Take off! offers companies the perfect opportunity to directly get in contact with

students of proper studies. Benefit from the offered Speaker Slots to present your company. Get students and young professionals interested in your business and find your future staff.

Would you like to be a partner with the PMRExpo Career and/or pin a job posting at our PMRExpo Career-Jobboard? Contact us directly:



Susanne Diderich | Project Head Career Phone: +49 (0) 69 710 46 87-325 | career@pmrexpo.de

We would like to thank our career sponsors and cooperation partners





Professional Forums | Hall 10.2, Booth E40

### 15:30 to 17:30

**Energy Industry Forum** This forum will be held in German.

This year's energy industry forum is planned as presentation series, in which manufacturers, system houses and consultation firms present their specific solutions for Secure Communications for energy suppliers and utility companies.

Look forward to innovative ideas, interesting contributions and discussions this year!

Matthias Lampe, Head of Project Engineering & Consulting, KAITEC GmbH Torsten Feuerhake,

Head of International Sales. Schnoor Industrieelektronik GmbH & Co. KG Andreas Schroth, CEO, ATS Elektronik GmbH Christian Cielinski, Sales Manager, Panorama Antennas

Thorsten Hansler.

Business Development Manager, CONET Technologies Holding GmbH

### Get-together

Don't miss the get-together at the end of the first fair day!

Starting from 17:30 | Connecting Area

We would like to thank our partner:



### Ticketguide:

#### Secure Communications Summit Offenbachsaal

With your ticket for the Secure Communications Summit, you additionally gain access to the trade fair. All presentations are simultaneously translated into English and/or German.

#### Secure Communications Summit: Focus Command and Control Centre | Offenbachsaal

With your ticket to the focus command and control centres, you additionally gain access to the trade fair.

All presentations of the focus command and control centre are simultaneously translated into English and/or German.

#### Secure Communications for the Energy Industry | Conference Level

With your ticket for the symposium, you additionally gain access to the Secure Communications Summit as well as the trade fair.

The symposium is held in German.

Specialist Forums | Halle 10.2, Booth E40 The Specialist Forums are held in German or English.

LET'S ΤΔΓΚ **FUTURE!** 

# Programme | Wednesday, 28 November 2018

#### Secure Communications Summit Offenbachsaal

#### Moderation

**Nicole Krieger**, Host and Prinicpal of the Moderatorenschule Baden-Württemberg

#### 10:00

#### Opening

#### Andreas Gegenfurtner, President,

Federal Agency for Digital Radio of Security Authorities and Organisations (BDBOS)

#### 10:30

#### Ways to the New Digital World: The Future of New Technology 5G, Hybrid Networks and LTE - Which Way Leads Here?

**Bernhard Klinger**, Deputy Chairman of the Boards, Federal Association Professional Mobile Radio (PMeV), and Vice President Business Development, Hytera Mobilfunk GmbH

#### 11:00

#### TCCA Driving Next Generation Critical Communications

Tero Pesonen, Board member and Chairman, Critical Communications Broadband Group (CCBG), The Critical Communications Association (TCCA)

#### 11:30

#### Evaluation of Building an Emergency Services Digital Radio Network from the View of the State Fire Department Association (Landesfeuerwehrverbands) Hesse under the Aspect of Digital Alarming, the Migration of Command and Control Centres, and Indoor Coverage Supply

**Dr. h. c. Ralf Ackermann**, President, Landesfeuerwehrverband Hessen

12:00 —— Lunch Break Secure Communications for the Energy Industry | Conference Level

#### 09:00

Check-in and Welcome Coffee

#### 09:30

Welcome and Introduction by the Moderator Dr. Jan Steuer, CEO, DOK SYSTEME GmbH

#### 09:45

#### Reliable Communication Channels for the Energy Industry

**Edgar Schmidt**, Deputy Chairman, Federal Association Professional Mobile Radio (PMeV), Chairman Department Technology, CEO, BESCom Elektronik GmbH

#### 10:15

#### CDMA 450 at Westfalen Weser Netz GmbH: Application Areas and Performance Characteristics

**Uwe Granzow**, Department Head Information & Communication Technology, Westfalen Weser Netz GmbH

#### 11:00

DMR-Networks for Energy Suppliers Dr. Norbert Langermann, Sales Director, RADIODATA GmbH

11:45 Q & A

12:00 Lunch Break

### 12:30 -

KRITIS: Security Analysis and Security Concept According to BSI Basic Protection Stephan Plaspohl, Senior Consultant, DOK SYSTEME GmbH

#### Professional Forums Halle 10.2, Booth E40

#### 10:00 to 12:00 -

Indoor Coverage Forum This forum will be held in German.

This forum focuses on the future development in the area of emergency service indoor coverage radio. Included are presentations on remote monitoring of indoor coverage radio systems connected to a network in a TMO operating mode, the process of narrow bandwidth radio coverage for voice applications, or the broadband transmission of data services from buildings. Another focus will be on the conception of multiple indoor coverage radio systems in an urban environment as a metropolitan concept. Additionally, speakers will address the proposed standardisation of of technical equipment in indoor coverage radio systems by a DIN team. Moderator is Jörg Leipe of the ministry of the interior of North Rhine Westphalia.

Speakers inter alia: Christian Krusch, telent GmbH Christian Zollner, Administration Fire Department Munich Andreas Schubert, ATS Elektronik GmbH Stefan Kaiser, Managing Director, KAITEC GmbH Rainer Frank,

Head of Regional Office West, NC PLAN GmbH, and Head of Indoor Mobile Radio Provision, PMeV

**n Plaspohl**, Se 'STEME GmbH

#### Secure Communications Summit Offenbachsaal

#### 13:00

Private LTE Dr. Torsten Musiol, Founder and CEO, MECSware GmbH

#### 13:30

#### Future Broadband Applications for Indoor Coverage Radio

Klaus Peter Möller, Director, Technical Advisor, CommScope Mobility Solutions, Andrew Wireless Systems GmbH

#### 14:00

Social Media and Emergency Apps: Image versus Secure Communications Bernhard Harz, Head of IT, Berlin Fire Department

#### 14:30

#### Critical Infrastructures as a Target – Consideration of the IT Security Status

**Dr. Christian J. Eibl**, Head of Division, Central reporting office and national IT status centre, Federal Office for Information Security (BSI)

#### 15:00

Secure Communications and Virtualisation Michael Fertig, Head of Sales Central Europe, Hytera Mobilfunk GmbH

#### 15:30

#### Panel Discussion:

#### Secure Communications and Virtualisation

Michael Fertig, Head of Sales Central Europe, Hytera Mobilfunk GmbH Henry Lakatos, Managing Director, D.I.E. PROJEKT GmbH Michael Wolf, Head of Sales DACH, Secure Land Communications, Airbus Defence and Space Axel Kukuk, Director Key Account Management, Head of Sales DACH, Motorola Solutions Germany GmbH

#### 16:15

#### 5G for Industrial Communication Dr. Christoph Bach, CTO Service Providers,

Ericsson GmbH

### 16:45 — Find of 2<sup>nd</sup> Conferen

End of 2<sup>nd</sup> Conference Day

#### Secure Communications in the Energy Industry | Conference Level

#### 13:15

Suitability of commercial networks for mission-critical broadband services, results of a study / The potential of hybrid solutions Bernhard Klinger, Deputy Chairman of the Board, Federal Association for Professional Mobile Radio (PMeV), and Vice President Business Development, Hytera Mobilfunk GmbH

#### 14:00

Professional Radio Networks – Communication Services for Energy Suppliers: Experiences of a Grid Operator Dr. Dietmar Gollnick, CEO, e\*Message Wireless Information Services Deutschland GmbH

14:45 Q & A, followed by Coffee Break

#### 15:15 -

Assurance of Mobile and Broadband Communication Ability of Emergency Services during Large-Scale Emergency Situations and during Blackouts Martin Gassner, CEO, VITES GmbH

> Register now and be a part of it!

#### 16:00 -

Fail-safe Communication via satellite Klaus Wohlfahrt, CEO, GESAT GmbH

16:45 Summary Dr. Jan Steuer, CEO, DOK SYSTEME GmbH

17:00 End of Symposium

#### **Professional Forums** Hall 10.2, Booth E40

#### 13:00 to 15:00

**Specialist Trade Forum** This forum will be held in German.

Digitalisation is also developing fast in the radio communication specialist trade. Aside from the use of digital media such as email and the communication through social media. digitalization changes the core business of specialist trade - the way it is marketed, as well as the product range itself. We're picking up on last year's opening event "Digitalisation in the Radio Communication Specialist Trade" and show developments in our industry. What kind of support does a trade partner get from his suppliers? How can I extend my media presence to generate additional business? Look forward to what insights experts from industry and trade have to offer!

#### Peter Stroetmann,

Managing Director, SEAMCOM GmbH & Co. KG Thomas Baule,

Head of Sales, Responsive Acoustics GmbH (ReAct) Fabian Koeslin,

Operations Manager Hamburg & Bremerhaven Sites, Telemann GmbH

**Uwe Kleemann,** Head of Marketing, SEAMCOM GmbH & Co. KG

Markus Oltmanns, Head of Marketing & Communications, Hytera

Mobilfunk GmbH Marcel Petruzzelli, Account Manager, Secure

Land Communications, Airbus Defence and Space

Marc Siegel, Channel Account Manager, Motorola Solutions Germany GmbH

# Programme | Thursday, 29 November 2018

#### Secure Communications Summit: Focus Command and Control Centre | Offenbachsaal

#### Moderation

Andreas Sirtl, Brandoberrat, Head of Customer Center of IT Department, Branddirektion München

#### 9:00

Introduction by the Moderator

#### 9:30

Command and Control Centres – Complex Colaboration

**Franz Schiffer**, Head of Guide and Status System/Infrastructure, Hessian Police Headquarters for Technology

#### 10:00

#### Perspectives and Standards for a Uniform Status Report

**Peter Beckmann**, Undersecretary, Department Head Education, Logistics, Information and Communication Technolgy, and budgetary matters of fire and disaster control, Ministry of the Interior of North Rhine-Westphalia

#### 10:30

Results from the European Project EPISECC on Information Trade during Crisis and Disaster Management

Georg Neubauer, Program Manager, AIT Austrian Institute of Technology

#### 11:00

Command and Control Centre compatibility TETRA -TETRA System Release TSR7.0/8.0 – TCS API

**Dennis Lerch**, Referent K4 – Endgerätekonzeption, Federal Agency for Digital Radio of Security Authorities and Organisations (BDBOS)

#### 11:30

Hybrid Alarming with additional Features for more Efficiency, Security and Economic Responsibility

Rainer Buchmann, Head of the Integrated Command and Control Centre Saarland, Zweckverband für Rettungsdienst und Feuerwehralarmierung Saar

#### 12:00

# After Purchasing – Operation of Command and Control centres – between Security and Economic Efficienc

**Henry Lakatos**, Head of the Expert Panel Universal Command and Control Centre Gateway, Federal Association for Professional Mobile Radio (PMeV), and Managing Director, D.I.E. PROJEKT GmbH

#### 12:30

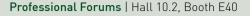
Lunch Break

#### 13:30

Emergency Call with Perspective Bernhard Harz, Head of IT, Berlin Fire Department

14:00

Status Quo, Specifications and Outlook on FMS 2.0 Thomas Abfalter, Head of Working Group Technology, PMeV Professioneller Mobilfunk e. V. / Frequentis AG





10:30 to 12:30 Mission Critical Forum This forum will be held in English.

(Mission Critical Broadband for non-government organisations) Many government agencies for public safety think about using broadband networks for their security-critical communication. In 3GPP, specialized features for these end users have been standardised, such as MCPTT (Mission Critical Push to Talk), MCDATA, or MCVIDEO. The first corresponding projects are being realised in the US, Great Britain and South Korea. But what are other, non-governmental end users doing, such as public transportation, supply companies, transportation companies, or industrial sites?

This forum will address and discuss these topics together with representatives of involved organisations.

#### Speakers inter alia: Harald Ludwig,

Chairman Technical Forum, The Critical Communications Association (TCCA), and Managing Director, Arico Technologies **Kaveh Hosseinzadeh**, TASSTA **Torsten Musiol**, MECSware GmbH **Gösta Kallner**, ICE Group **Christian Regnier**, Air France **Pierre Minot**, SAS ETELM

#### 13:00 to 14:00

#### Career Forum

This forum will be held in German.

Qualifed and motivated students discuss with professionals as well as HR managers. All visitors of the trade fair are welcome to join.

#### Partners:

Federal Agency for Digital Radio of Security Authorities and Organisations (BDBOS) Hytera Mobilfunk GmbH, Bad Münder VITES GmbH, Ottobrunn

#### Secure Communications Summit: Focus Command and Control Centre | Offenbachsaal

#### 14:30

Project Command and Control Centre 2020 – Refurbishment of Command and Control Centre of Feuerwehr Köln

Andreas Bierfert, Deputy Head of Department 373 – Information Systems, Office of Fire Protection, First Responders and civil protection, Cologne Fire Department

#### 15:00

Technology Pitfalls – Aid in Selecting Command and Control Centre Technolgy Capable of Running 24/7

**Scott-Oliver Lührs**, Head of Division, KSC Controller Systems, BFE Studio und Medien Systeme GmbH

15:30

End of the 3<sup>rd</sup> Conference Day



# BDBOS-Workshop for Planners and Constructors of Indoor Coverage Systems

#### 27 November 2018 | 14:00 to 16:00

Conference Level, 1<sup>st</sup> Floor

During the planning and construction process of indoor coverage systems, there has to be a notification procedure in place for integrating an indoor coverage radio system into the BOS digital radio network. Within this process, planners and constructors have to present readings, among other things, that serve as proof of the parameter adjustments, and which results help the BDBOS determine the successful commissioning for the integration into the network. In this 2-hour workshop, the BDBOS would like to illustrate in the tried and tested manner the required readings for the process to planners and constructors of indoor coverage systems.

In cooperation with the PMeV and the BODeV, attendance of this workshop is considered as a required prerequisite for reaching the quality seal awarded by the associations. A proof of attendance will be sent out after the workshop.

Attendance is free of charge. Registration is required at **www.pmrexpo.com/bdbos-workshop**.

### Partners 2018

Exclusive media partners:

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### Internal Meeting – Digital Mobile Radio Association DMR

29 November 2018 | 10:00 to 12:00 Conference Level

Attendance is only possible as a member of the DMR with prior registration.

# <sup>></sup> Fax Registration: +49 (0) 69 710 46 87-9552

Register online at www.pmrexp	ID-No.: WEB		
Category (with each ticket, you have	access to the trade fair during all three fair days)	Please Check	Price Ticket
Fair Ticket Trade Fair Incl. Specialist Forums		35 €	
Secure Communications Sum Incl. Trade Fair and Professional Forum		190€	
Secure Communications Sumn Incl. Trade Fair and Professional Forum		500€	
Secure Communications Summ Incl. Trade Fair and Professional Forum		80€	
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Title	Position / Department	First Responders	
Company	Order Number	Command & Control Centre/	

Pictures – Bubbles: Parris Cope/Fotolia, fair/congress: EW Median und Kongresse GmbH • Press date September 2018

Industry Command Centre Municipalities and

Transportation and Traffic Professional Trade /

Planers / Consultants

Industry (PMR End User)

Vendor / Manufacturer

municipal companies

Energy Industry Supplier / Disposal

Distributors

Other

Do you have any questions regarding your registration? Our Customer Management Team will be happy to advise you
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